

RESUME

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JAN 1995 – AUG 2004	NOV2004 - SEP 2009	OCT2009 - JUL2013	JULY -2013 JUN-2021	JULY-2018 -July 2019
DALMIA CEMENT SALES SUPERVISOR	KOTAK SECURITIES - Karaikudi / Trichy ASST.MANAGER	IFCI FINANCIAL SERVICES LTD , Trichy BRANCH MANAGER	ZEBU E TRADE SUB-BROKER/ ASSOCIATE	WHITEFONT TECHNOLOGIES , Trichy MANAGER
EXP 10 YEARS	EXP 5 YEARS	EXP 4 YEARS	Exp 8 years	Exp 1 year

Company	Roles and Responsibilities	Noteworthy Achievements
Dalmia cement SALES SUPERVISOR OR EXP 10 YEARS	<ul style="list-style-type: none"> ➤ Dealer's appointment ➤ Business Development in the assigned area. ➤ Attaining Targets given by company in Sales as well as Dealer appointment. ➤ Arrangement of- Dealer's , Engineer's, Manson's -Meetings. 	<ul style="list-style-type: none"> ➤ Appointed High off-take dealers in Sivagangai dist and Ramnad District. ➤ Improved Sales in Sivagangai and Ramnad District from 2001 – 2004. ➤ Reduced Outstanding and collected long pending dues. ➤ Reduce credit days from 40 days to 20 days.
Kotak Securities ASST.MANAG EREXP 5 YEARS	<ul style="list-style-type: none"> ➤ Branch Administration & Branch Profitability ,Business Development – Client Acquisition ➤ Trading and investment advice to clients in stocks, commodity and currency segment. ➤ Strictly adhere Compliance and Risk management. ➤ Mutual Fund & Insurance – Life and General. 	<ul style="list-style-type: none"> ➤ Done highest one day brokerage 1 lac in equity market in 2007. ➤ Made highest intra- day profit for clients 1 lac in equity segment in 2007. ➤ Best Branch award for fy07-08 in Dealing.

<p>IFCI Financial Services Ltd</p> <p>BRANCH MANAGE R</p> <p>EXP 4 YEARS</p>	<ul style="list-style-type: none"> ➤ Branch Administration & Branch Profitability ,Business Development – Client Acquisition ➤ Trading and investment advice to clients in stocks,commodity and currency segment. ➤ Strictly adhere Compliance and Risk management. ➤ Mutual Fund & Insurance – Life and General 	<ul style="list-style-type: none"> ➤ Done Highest brokerage in Currency segment in Fy 11-12 ➤ Done Highest brokerage in commodity segment FY10- 11,FY11-12,FY12-13. ➤ Highest client acquisition in fy 11-12 in all segment
<p>Zebu E-Trade SUB- BROKER/ ASSOCIATE</p> <p>Exp 8 years</p>	<p>Trading and investment advice to clients in stocks, commodity and currency segment.</p>	<p>Created Brand awareness Multibagger investment ideas</p>
<p>Whitefont Technologies MANAGER</p> <p>Exp 1 year</p>	<ul style="list-style-type: none"> ➤ Project Management. ➤ ERP / Deckle Product ➤ HR compliance ➤ AR/ AP 	

Name of the Institution	Course	Percentage	Year of passing
TNSLET	SET	QUALIFIED	2016
Alagappa University	M.B.A (Finance)	55.6%	2006
Bharathidasan University / National College – Trichy	B.com	63.3%	1994
E.R.Higher Secondary School –Trichy	XII – Std	79.8% (951/1200)	1991
The Boys Higher SecondarySchool – Srirangam , Trichy	X – Std	71% (354/500)	1989
NCFM	Dealer’s module Capital market		
NISM	Equity Derivatives		
Computer Proficiency	Ms- office, Excel and PowerPoint, Word, SQL Database,Python		

Soft Skills : Good Communicator, Listener, thinker, Innovative and Creative